

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
29	30	01	02	03	04	05
		National Homemade Cookies Day	National Custodial Workers Day	National Techies Day	National Golf Lover's Day	Do Something Nice Day
06	07	08	09	10	11	12
National Coaches Day	National Consignment Day		National Stop Bullying Day	World Mental Health Day		National Savings Day
13	14	15	16	17	18	19
Navy Birthday	National Dessert Day	National Pharmacy Technician Day	Bosses Day	Get to Know Your Customers Day	National No Beard Day	
20	21	22	23	24	25	26
	Clean Your Virtual Desktop Day		National Boston Cream Pie Day	United Nations Day	National Greasy Food Day	
27	28	29	30	31	01	02
National Make a Difference Day	International Medicine Day	National Cat Day		Halloween		

Social Media Ideas

Give shoutouts to the people that keep your IT systems working and encourage others to send

systems working and encourage others to send thank you's to these unsung heroes of the tech world

Have a "Random Acts of Kindness" day, encouraging everyone to post a good deed they performed. Remind your followers to get involved!

16

Take today to highlight something your boss is particularly great at. Post about them, and maybe even share a memorable moment from the past year with them.

Choose a local charity to partner with, and sponsor an event with them for today.

Engage with your followers! Share some fun costume ideas from around the office, and ask them to respond with their own. Kids and pets get extra credit.

PROJECT IDEAS

- → Prepare for the Worst In honor of Halloween this month, plan a "bad things happen" preparedness day. Update your backup and recovery plans, check your insurance coverage, schedule a CPR call for your staff. You never know when something bad will happen, so be like a Boy Scoutalways prepared.
- → Update your business listings Use your About Us blurb to update the description of your business on listing and reviews sites like Software Advice, Capterra, Yelp, etc. Your business is probably on numerous business directory sites like YP, SuperPages, and Spoke. Ensure the information is accurate and up to date.
- → Get ready for the holidays Begin to plan your holiday initiatives, special mailings, and designs for email and newsletters. Order cards for the holidays and update your contact mailing lists.

CONTENT IDEAS

- → Plan What You're About Review and update your 'About Us' paragraph. This is an important piece of content and, if done right, can be used in a number of places: website, proposals, etc. Your about clause should give an accurate description of the value and difference you bring to the market.
- → Add Some Reviews Integrate customer quotes on your website. Look at the pages of your website that describe services, products, or projects. Determine how you can showcase customer quotes on these pages to strengthen your social proof.
- → Video Repurpose a blog post into a video. Pick a "list" blog post and create a 60-90 second video from the content, using tools like Powtoons or Lumin 5. Explore video content and see if you want to include it in your next year's marketing plans!

VALENS POINT

2019